

Secretarial Section

Head Office, 57- V.E. Road,
Thoothukudi – 628 002.

☎: 0461-2325136

e-mail : secretarial@tmbank.in

CIN: L65110TN1921PLC001908



Ref.No.TMB.SE.120/2023-24

27.10.2023

The Manager,
National Stock Exchange of India Ltd,
Exchange Plaza, 5th Floor, Plot No. C/1,
'G' Block, Bandra - Kurla Complex,
Bandra (East), Mumbai - 400 051.

The Manager,
Bombay Stock Exchange limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001.

Ref: Symbol: TMB / Scrip Code: 543596

Dear Sir/Madam,

Sub: Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter and half year ended September 30, 2023

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter and half year ended September 30, 2023.

The said presentation has been uploaded on the website of the Bank and can be accessed at <https://tmb.in/pages/Financial-Results>

Kindly take the same on record.

Yours faithfully,

For Tamilnad Mercantile Bank Limited



Prakash Chandra Panda

Company Secretary and Compliance Officer

Membership No: ACS 22585



Investor Presentation

Q2FY
2024

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01

Performance
Highlights

Key Ratios /
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Asset
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Performance Highlights

Q2FY
2024



Net worth has increased to ₹7,384 crore from ₹6,461 crore Y-o-Y



Book value of share has increased to ₹466 from ₹408 Y-o-Y



Total Income has improved to ₹1,365 crore from ₹1,141 crore Y-o-Y



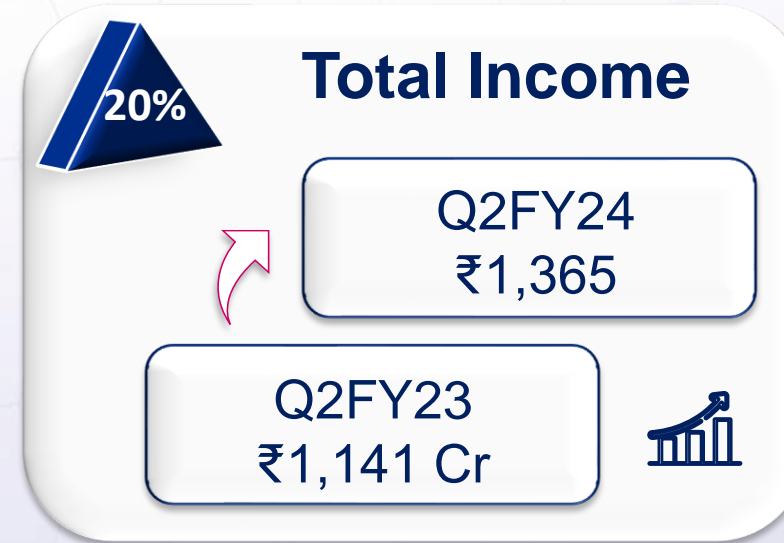
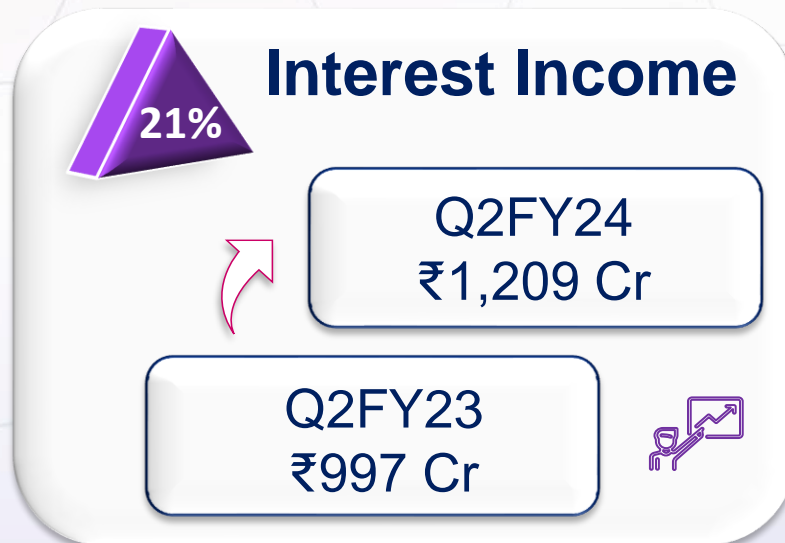
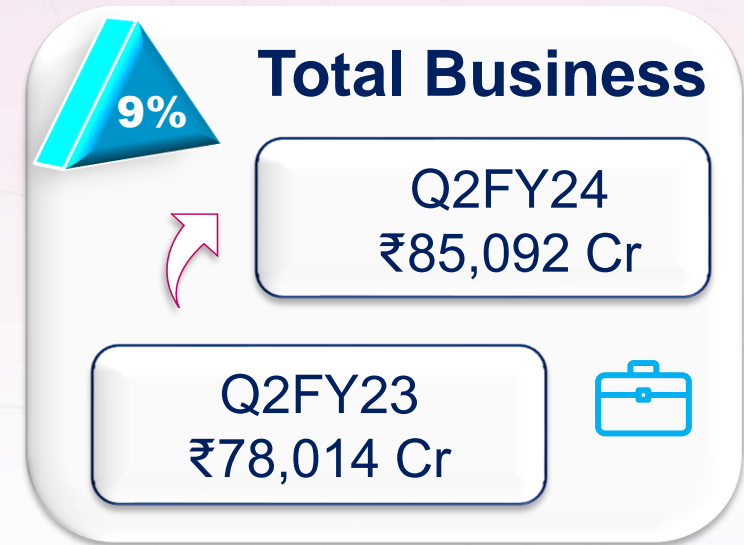
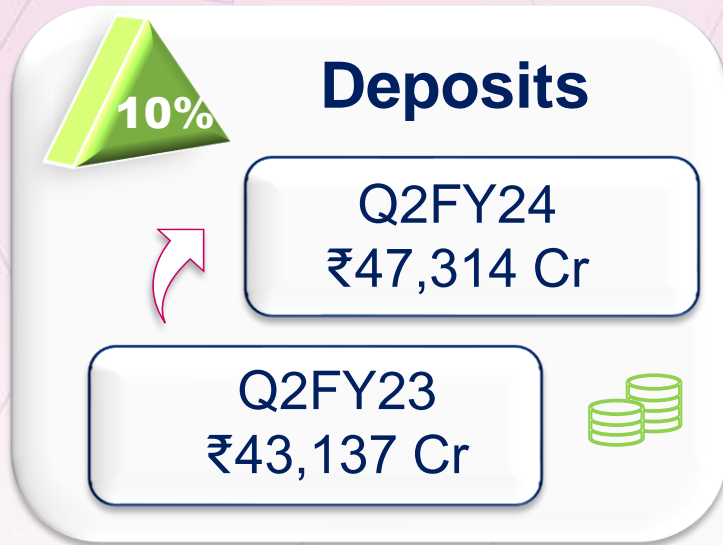
Net Profit has moved to ₹274 crore from ₹262 crore Y-o-Y



The RAM segment has increased to 91% from 87% Y-o-Y

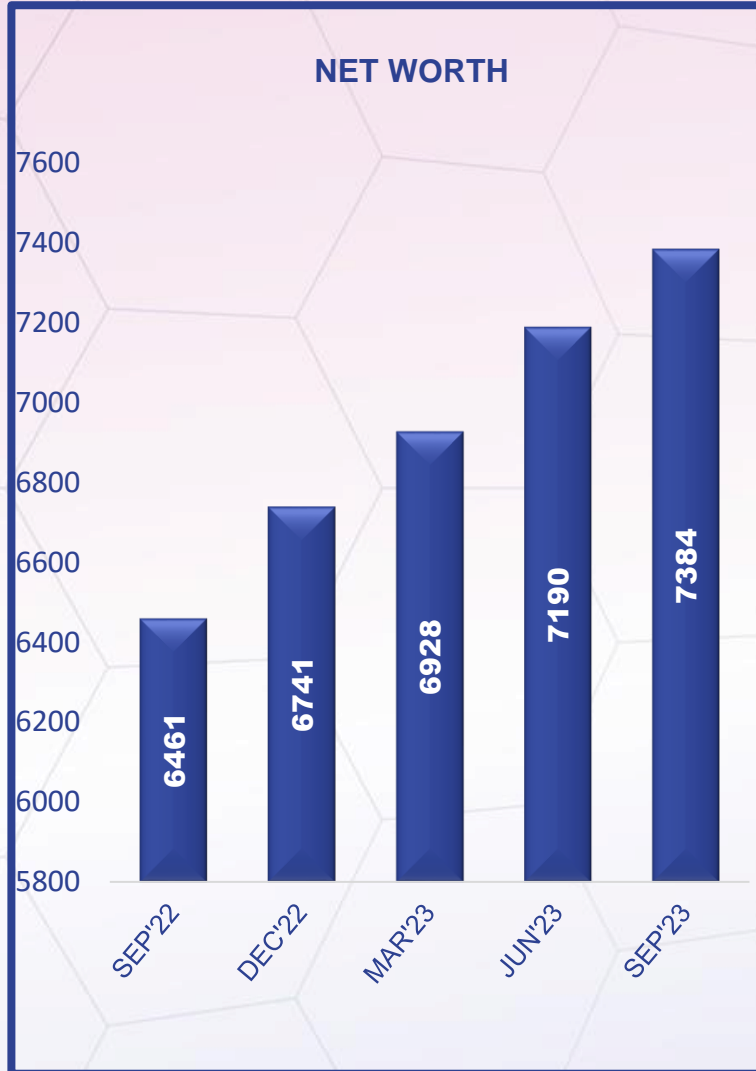


Total SMA Accounts has reduced to 5.59% from 12.42% on total advances Y-o-Y

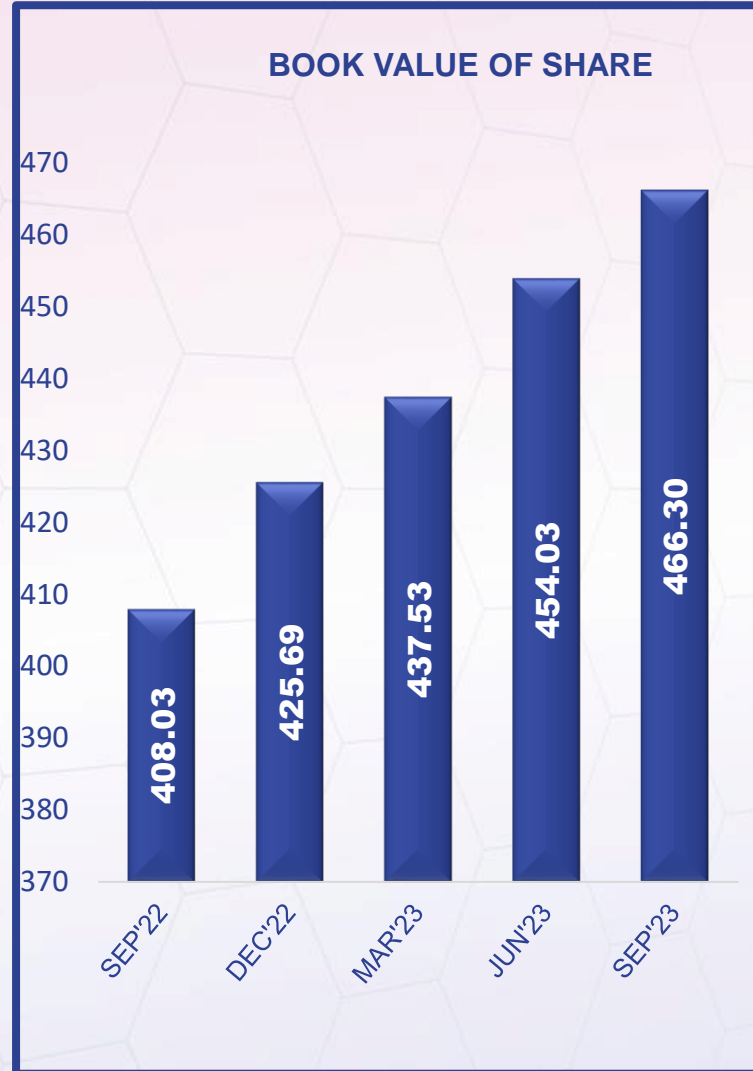


Shareholders Value-Enhanced

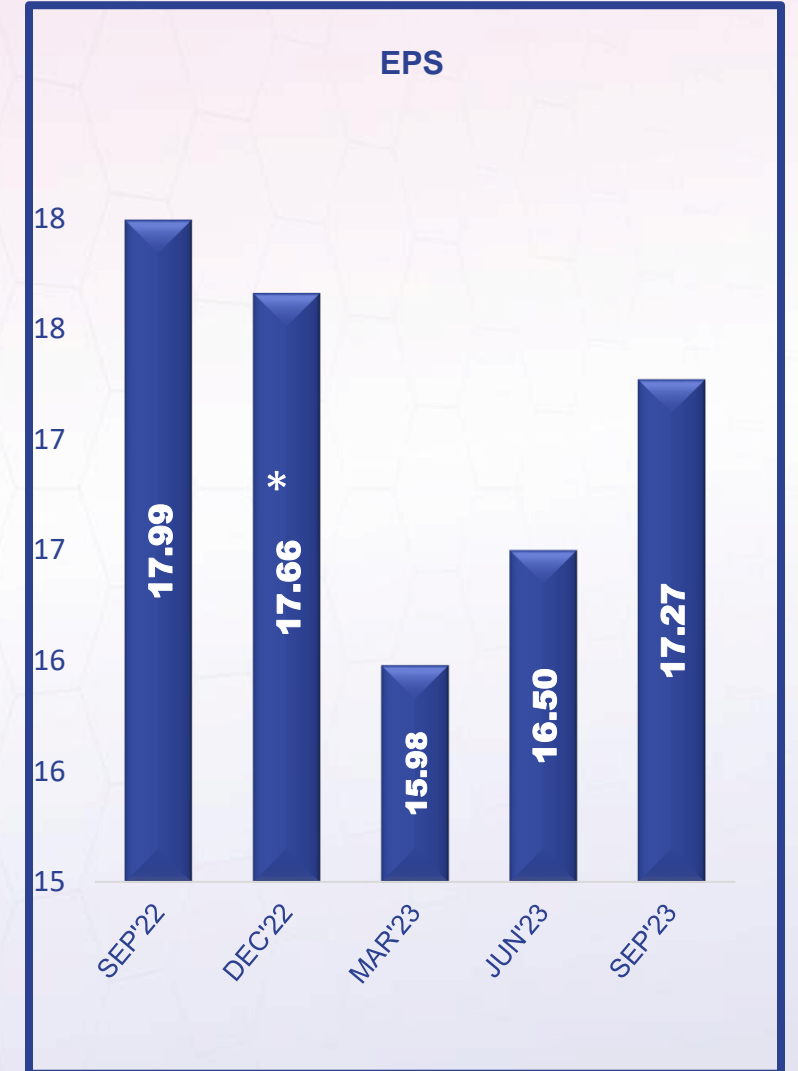
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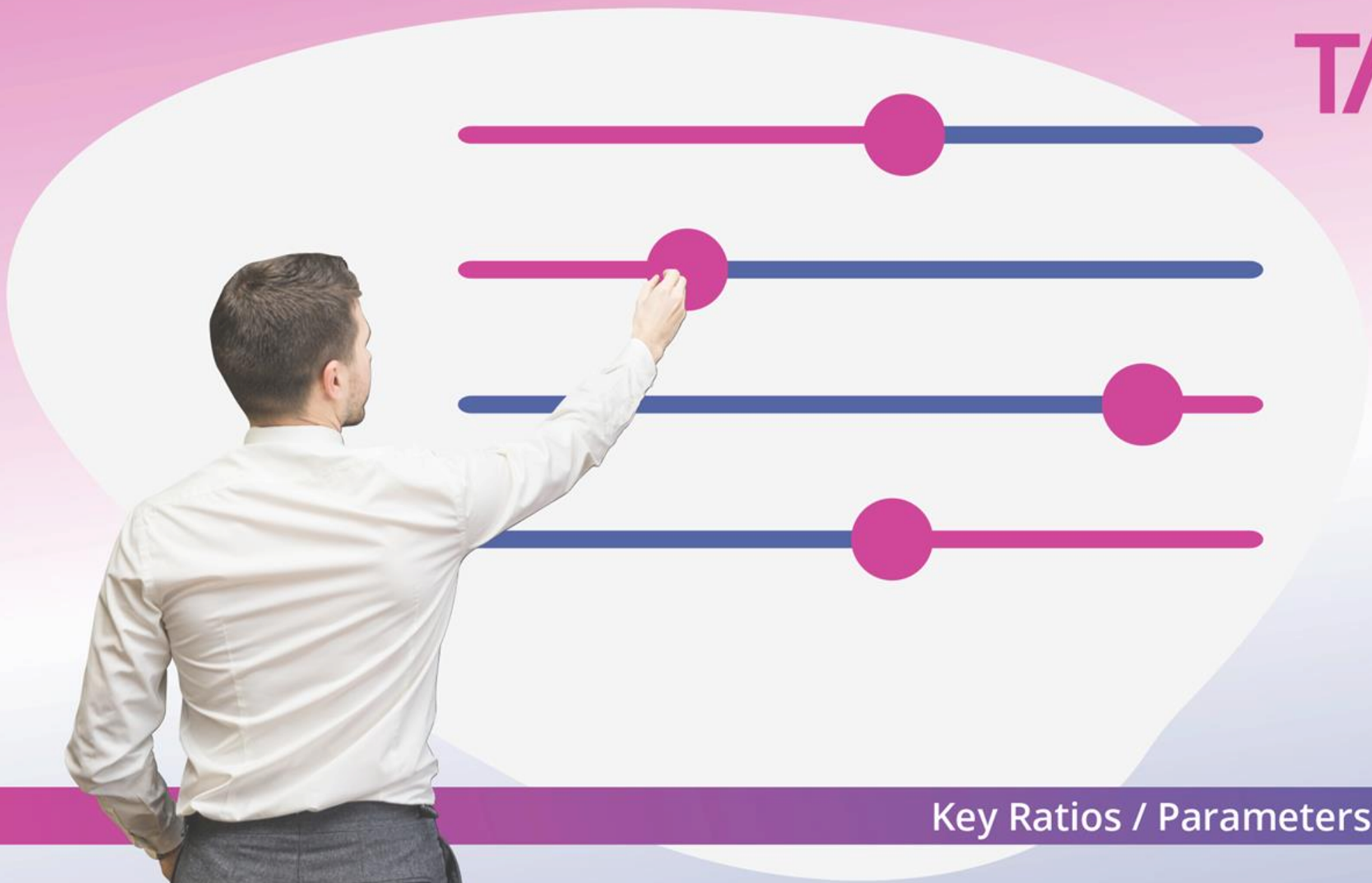
(in ₹)



(in ₹)



* Calculated at weighted Average due to Bank issuing 158.40 lakh equity shares through IPO during Sep'2022

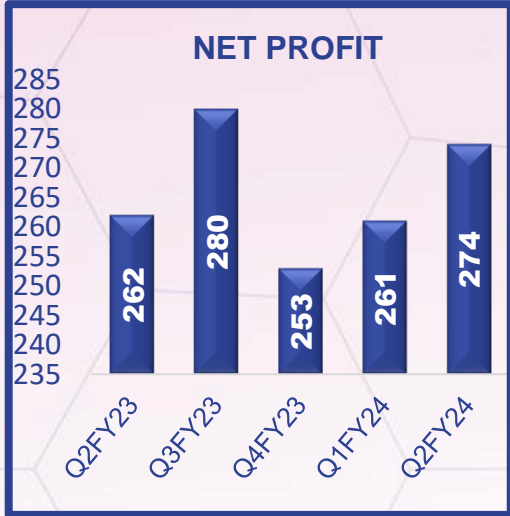


Key Ratios / Parameters

Q2FY
2024

Key Ratios / Parameters (1/2)

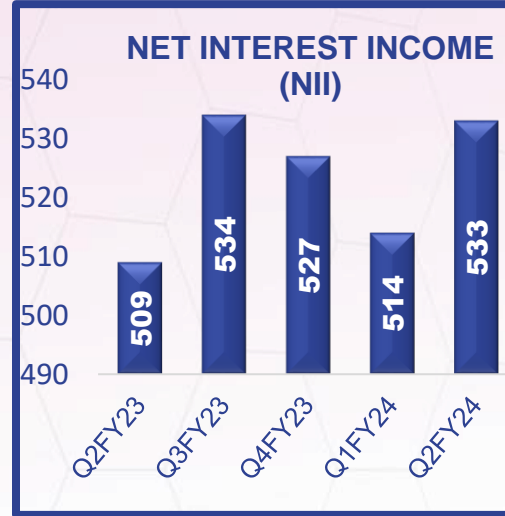
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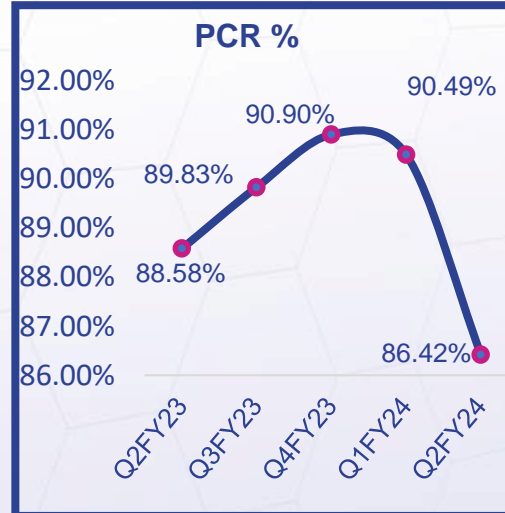
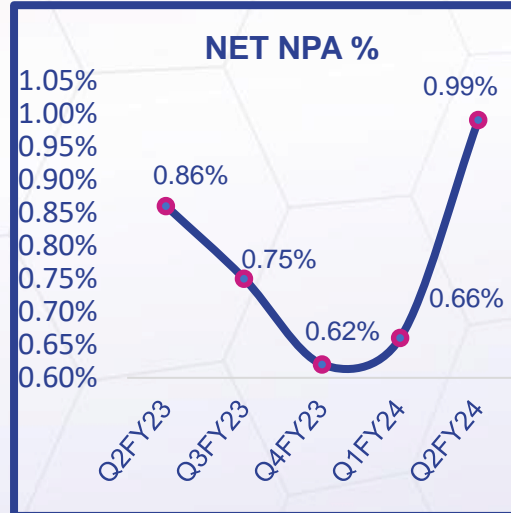
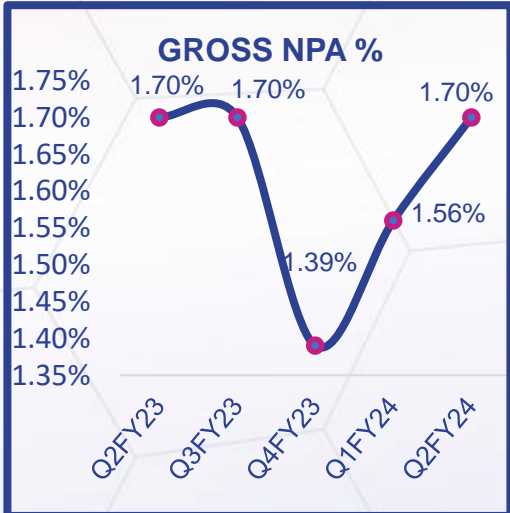
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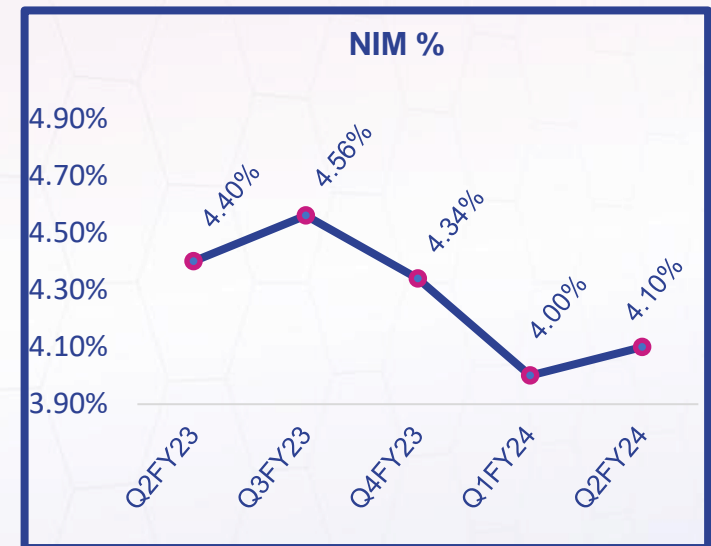
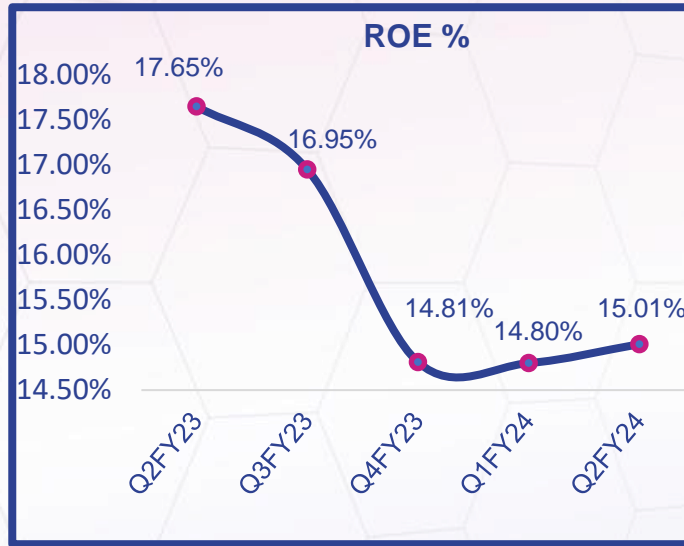
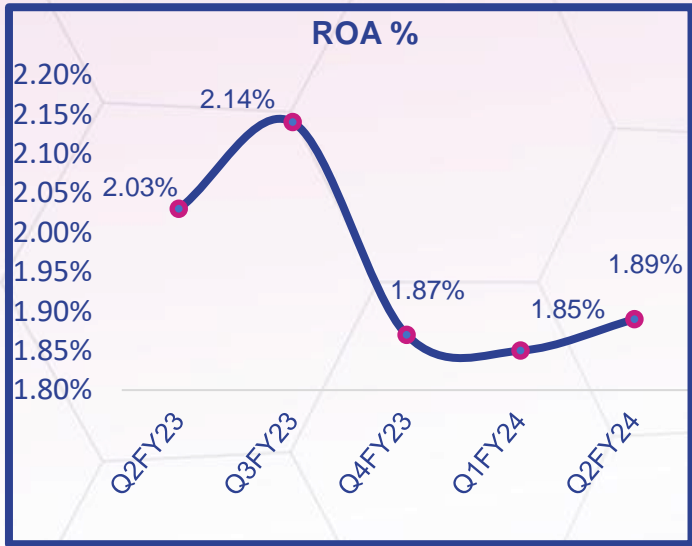
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CAPITAL ADEQUACY %

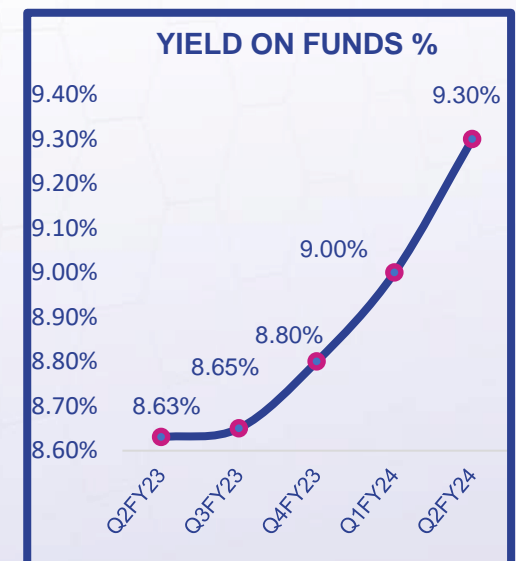
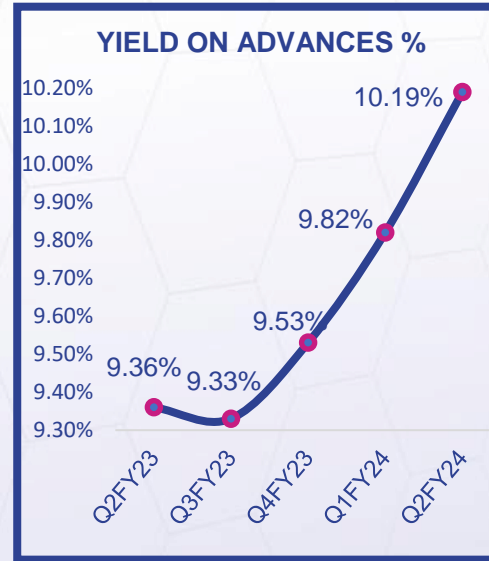
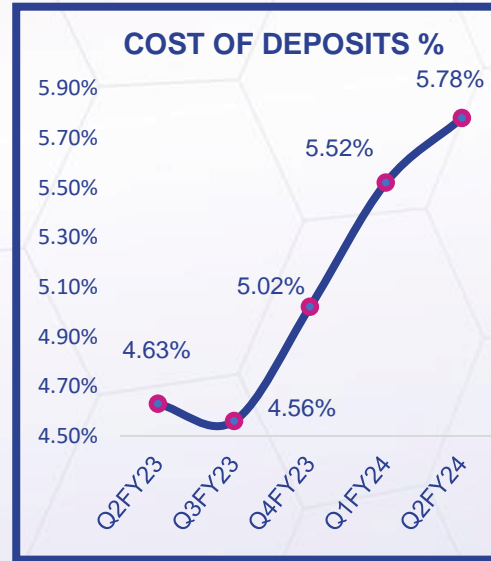
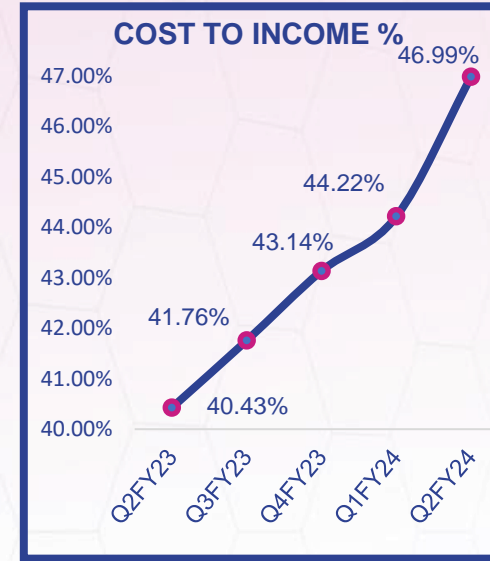
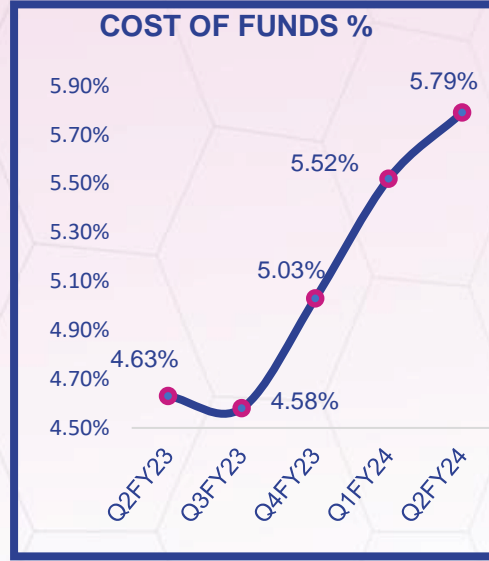


Key Ratios / Parameters (2/2)



Above figures for the quarter annualised.

Efficiency Ratios



Above figures for the quarter annualised.

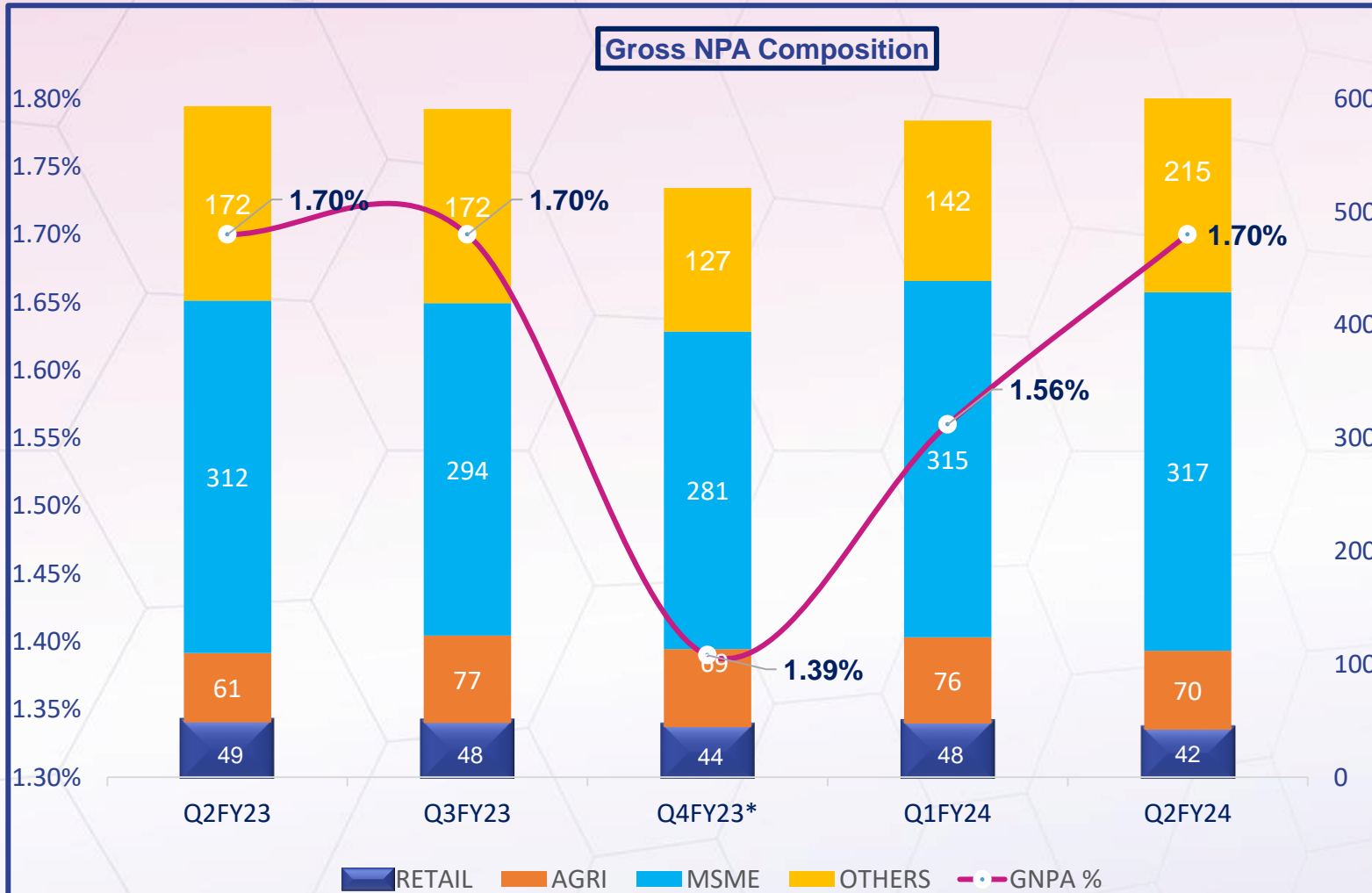


Asset Quality

Q2FY
2024

NPA Sector-wise

Gross NPA Composition



*Figures after remapping as on 01.04.2023

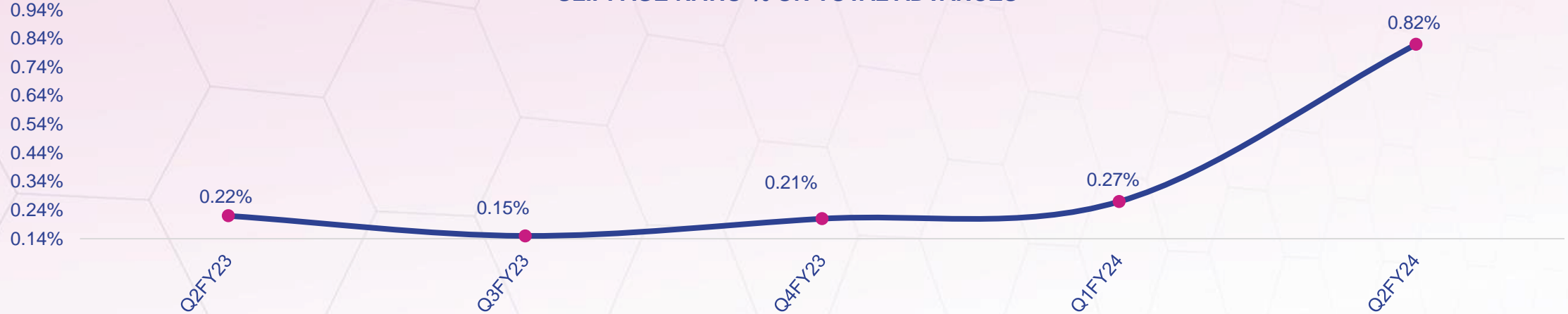
(₹ in Crores)

	Q2FY23	Q2FY24
RETAIL	49	42
AGRI	61	70
MSME	312	317
OTHERS	172	215
TOTAL GNPA	594	644
Net NPA	296	372

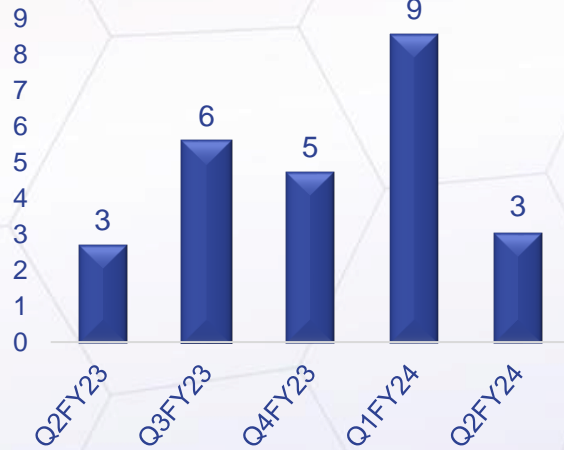
	Q2FY23	Q2FY24
GNPA %	1.70	1.70
NNPA%	0.86	0.99

Slippage Ratio & Sector-wise Slippage

SLIPPAGE RATIO % ON TOTAL ADVANCES



RETAIL



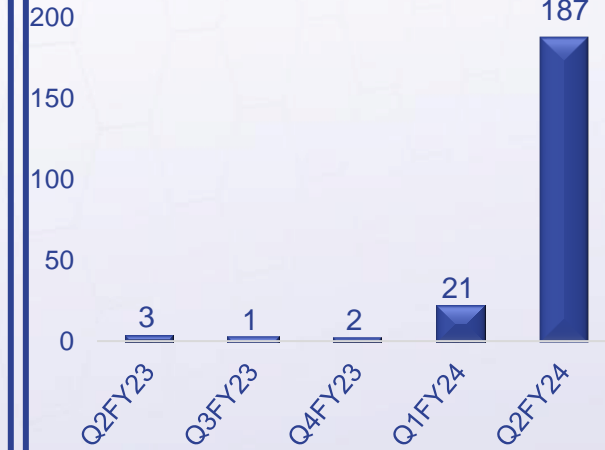
AGRI



MSME



OTHERS



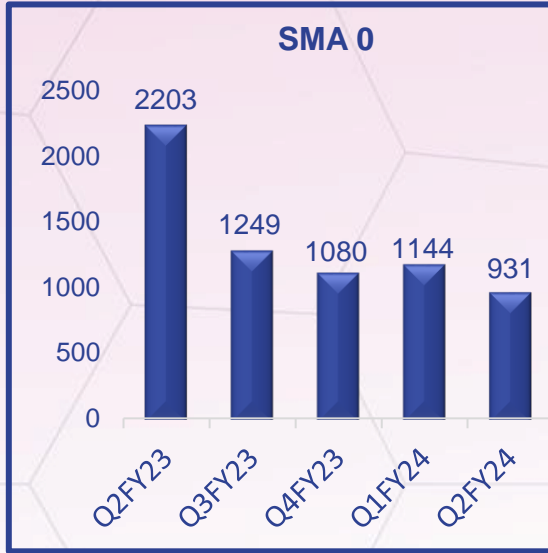
(₹ in Crores)

Particulars	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24
Opening Balance of Gross NPA	572.15	593.34	591.08	521.46	580.72
i)Cash Recovery	46.41	46.64	40.00	36.47	68.56
ii)Upgradation	6.09	5.82	1.34	5.28	19.88
iii)Write Off	0.00	0.00	98.72	0.00	157.47
Total Reduction* (i+ii+iii)	52.50	52.46	140.06	41.75	245.91
Fresh Addition*	73.69	50.20	70.44	101.01	309.03
Closing Balance of Gross NPA	593.34	591.08	521.46	580.72	643.84
GNPA %	1.70	1.70	1.39	1.56	1.70
NPA Provision	291.39	325.73	281.18	326.63	249.15
Net NPA	295.97	259.10	229.82	243.65	371.90
NNPA %	0.86	0.75	0.62	0.66	0.99
Provision Coverage Ratio % (with technical write-off)	88.58	89.83	90.90	90.49	86.42
Provision Coverage Ratio % (without technical write-off)	50.12	56.16	55.93	58.04	41.96

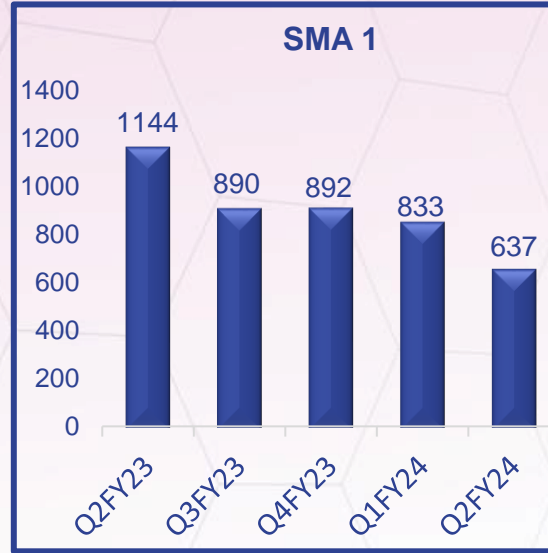
*Accounts classified as NPA and upgraded or recovered during the same period are not considered

SMA Bucket-wise

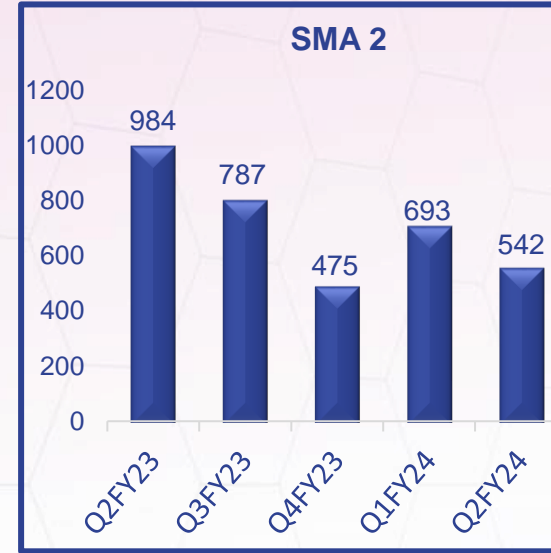
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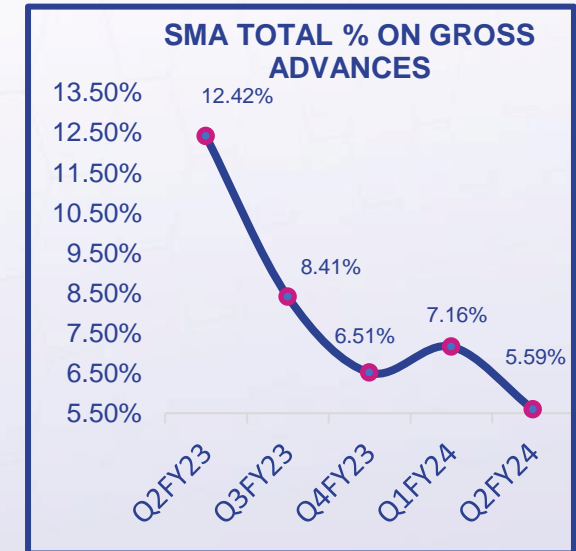
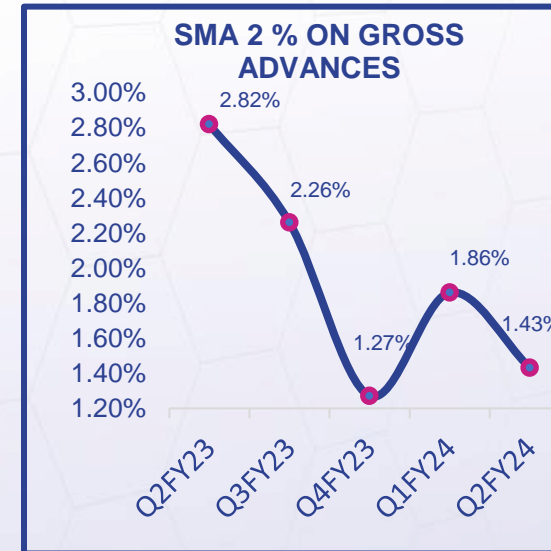
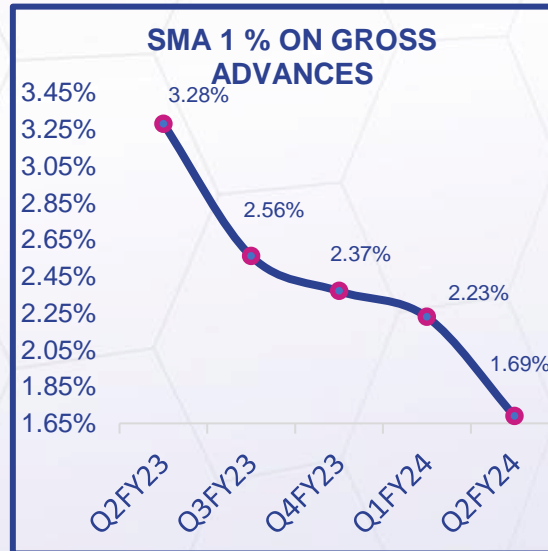
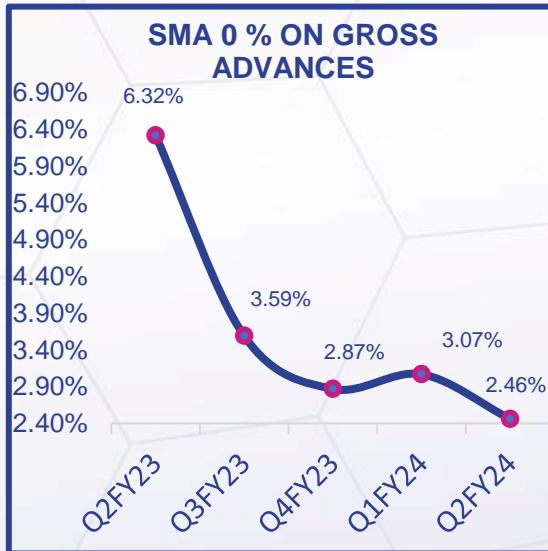
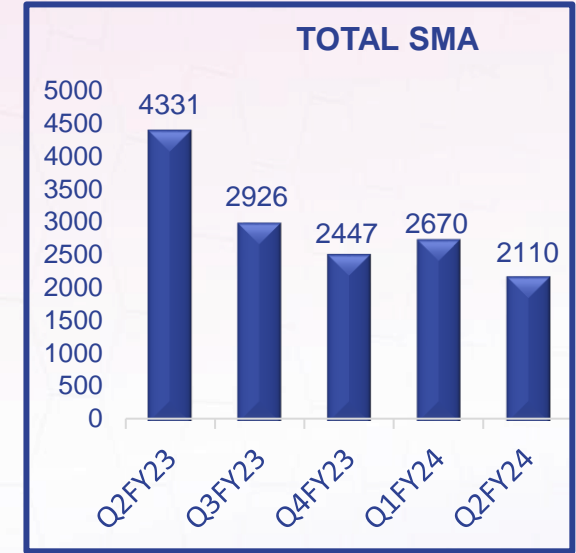
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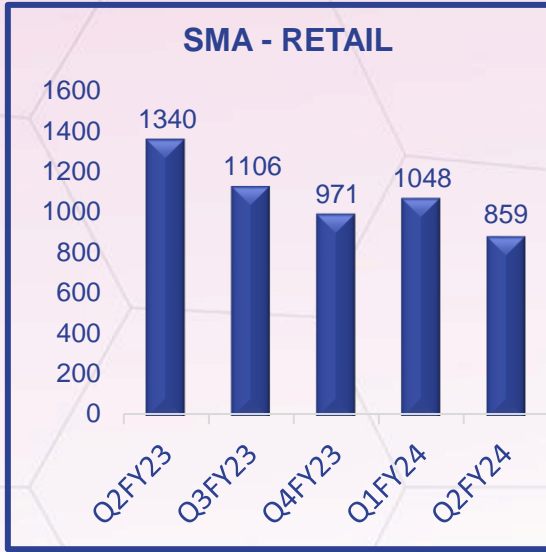


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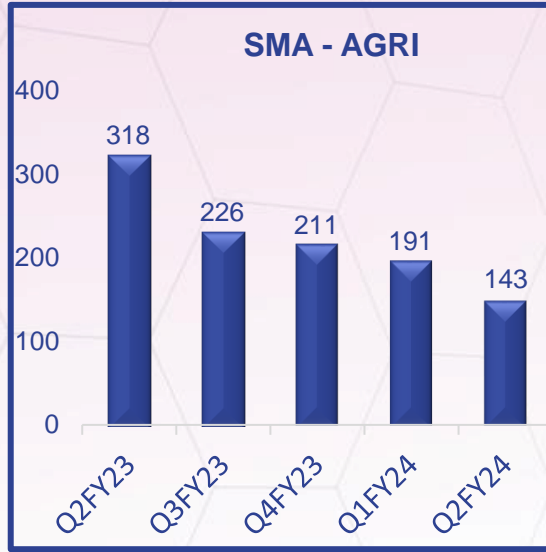


SMA Sector-wise

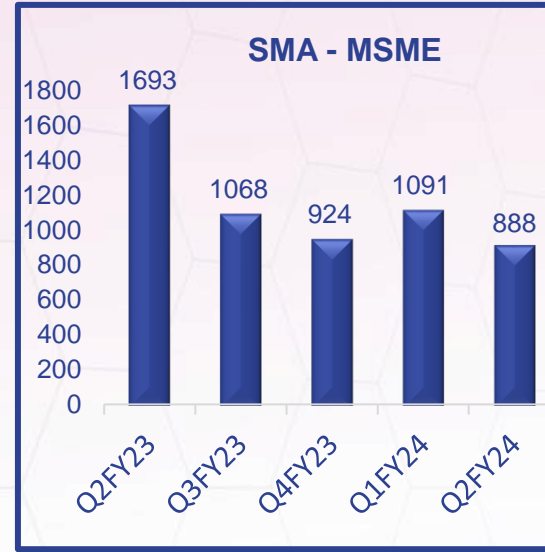
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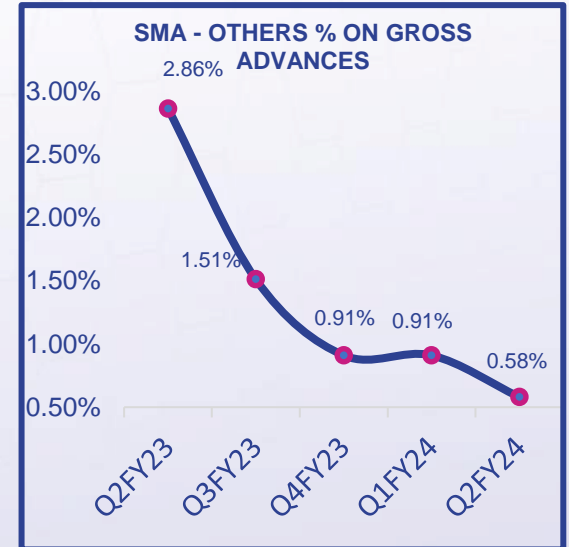
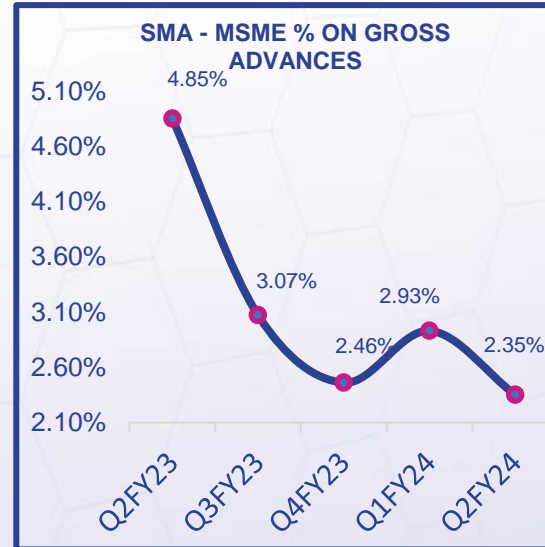
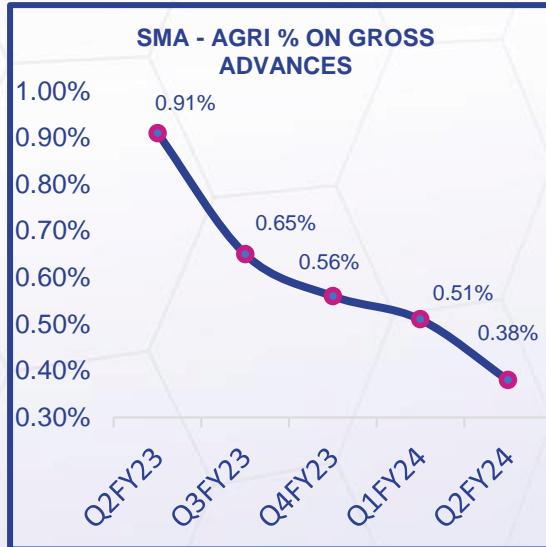
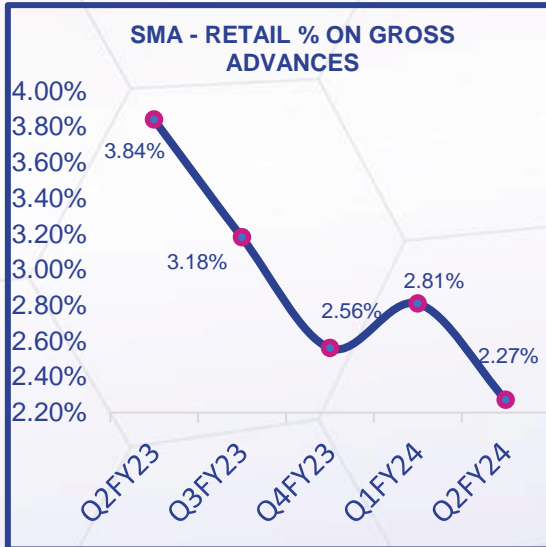
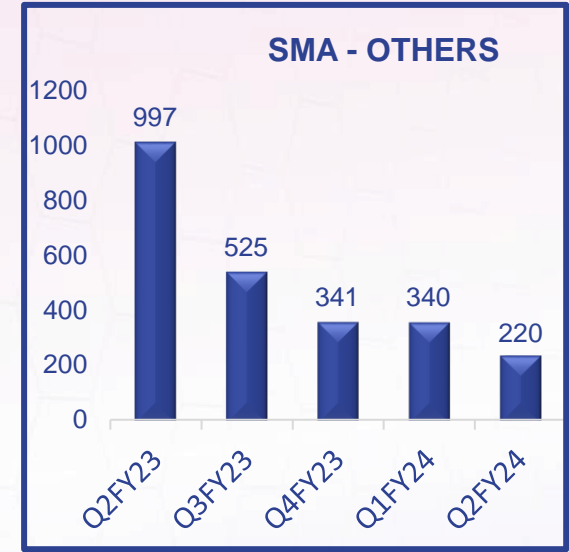
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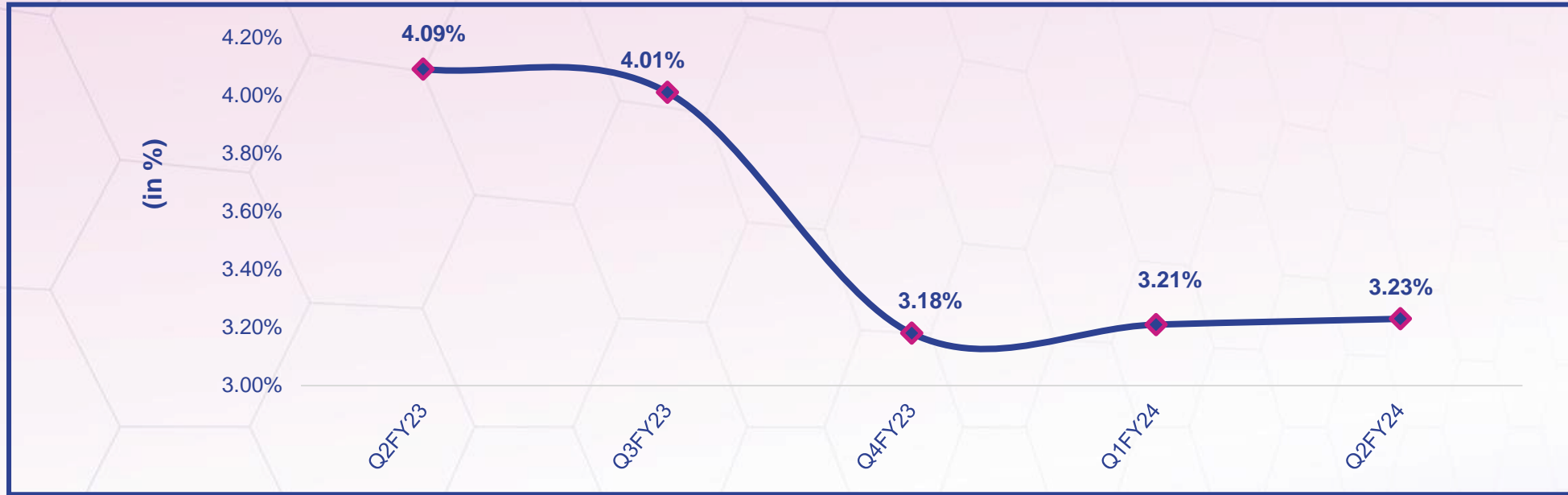
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(₹ in crores)



Stressed Assets



(₹ in crores)

Particulars	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24
Standard Restructure advances	832.73	804.53	673.81	615.31	575.37
Gross NPA	593.34	591.08	521.46	580.72	643.84
Total Stressed Assets	1426.07	1395.61	1195.27	1196.03	1219.21
Gross Advances	34876.53	34801.61	37582.11	37292.21	37778.05
Stressed Assets Ratio (%)	4.09	4.01	3.18	3.21	3.23

Restructured Advances

(₹ in Crores)

Particulars	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q-o-Q Growth (Q2FY24 Over Q1FY24)	Y-o-Y Growth (Q2FY24 over Q2FY23)
Advances (Gross)	34876.53	34801.61	37582.11	37292.21	37778.05	1.30%	8.32%
Restructured Assets	948.45	896.36	785.53	702.60	648.71	-7.67%	-31.60%
<i>Of which</i>							
a.i) Standard	832.73	804.53	673.81	615.31	575.37	-6.49%	-30.91%
a.ii) NPA	115.72	91.83	111.72	87.29	73.34	-15.98%	-36.62%
<i>Of which</i>							
b.i) CDR	36.84	13.85	0.00	0.00	0.00	-	-
% of CDR to Total Restructured Advances	3.88%	1.55%	0.00%	0.00%	0.00%		
b.ii) Non-CDR	911.61	882.51	785.53	702.60	648.71	-7.67%	-28.84%
% of Non CDR to Total Restructured Advances	91.66%	98.45%	100.00%	100.00%	100.00%		

Sector-wise Restructured Accounts

(₹ in Crores)

Sector	Q2FY23	Q3FY23	Q4FY23	Q1FY24*	Q2FY24	Q-o-Q Growth (Q2FY24 Over Q1FY24)	Y-o-Y Growth (Q2FY24 over Q2FY23)
1.Retail	180.42	194.14	184.82	180.01	163.62	-9.11%	-9.31%
2.AGRI	43.40	19.55	17.37	35.76	26.02	-27.24%	-40.05%
3.MSME	393.47	341.55	306.63	394.80	362.71	-8.13%	-7.82%
4.Others	331.16	341.12	276.71	92.03	96.36	4.70%	-70.90%
Total	948.45	896.36	785.53	702.60	648.71	-7.67%	-31.60%

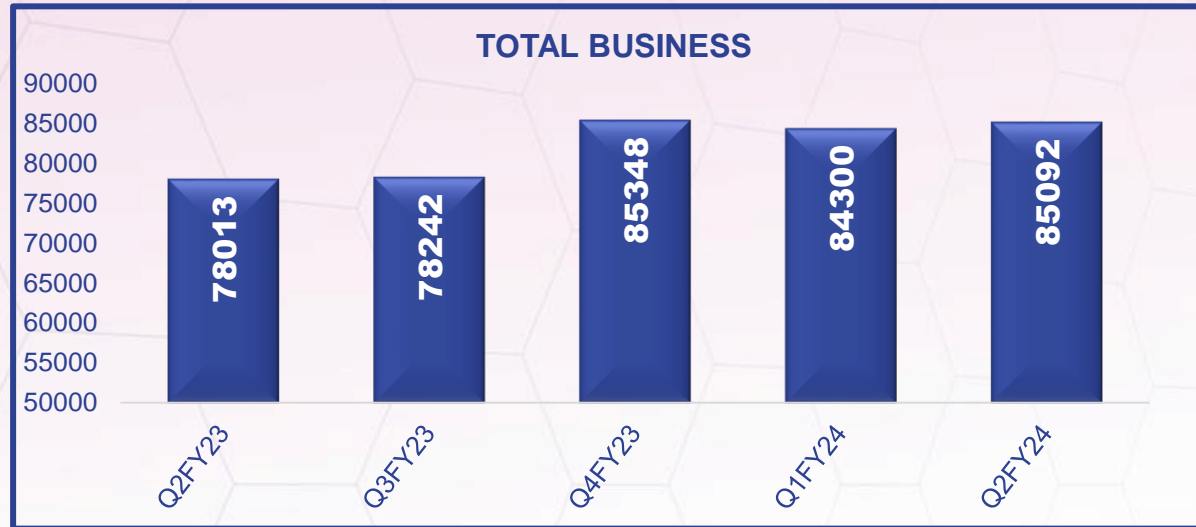
* Segment wise rectified as data cleaning activity



Business / Financial Performance

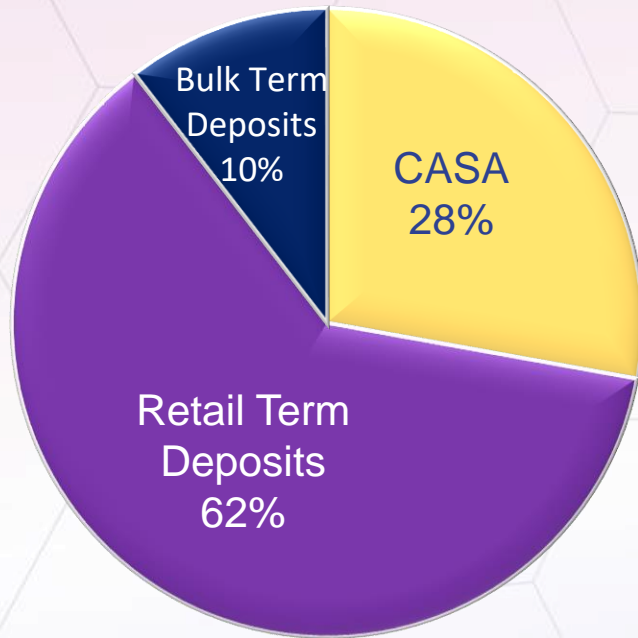
Q2FY
2024

(₹ in Crores)



(₹ in Crores)

Q2FY24

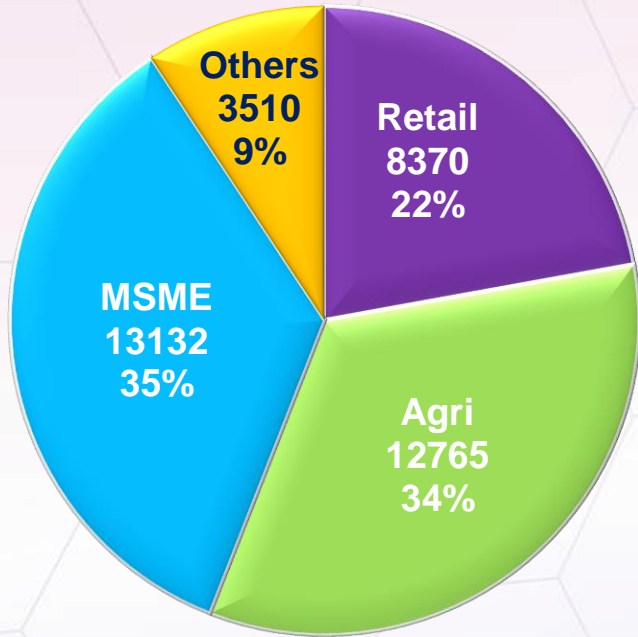


■ CASA
■ Retail Term Deposits
■ Bulk Term Deposits

Business Parameters	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q-o-Q Growth (Q2FY24 Over Q1FY24)	Y-o-Y Growth (Q2FY24 over Q2FY23)
A. Retail Term Deposits	26,135	25,773	28,009	28,989	29,191	0.70%	11.69%
B. Bulk Term Deposits	3,809	4,816	6,021	4,918	4,952	0.70%	30.00%
C. CASA	13,192	12,851	13,736	13,101	13,172	0.54%	-0.15%
Total Deposits (A+B+C)	43,136	43,440	47,766	47,008	47,314	0.65%	9.69%
CASA %	31%	30%	29%	28%	28%		

(₹ in Crores)

Q2FY24



■ Retail ■ Agri ■ MSME ■ Others

(₹ in Crores)

Particulars	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q-o-Q Growth (Q2FY24 Over Q1FY24)	Y-o-Y Growth (Q2FY24 over Q2FY23)
Gross Advances	34,877	34,802	37,582	37,292	37,778	1.30%	8.32%
Of which							
Retail Sector	7,127	7,612	7,866	8,032	8,370	4.21%	17.44%
Agriculture	10,386	10,620	11,575	12,231	12,765	4.37%	22.91%
MSME Sector	12,690	12,870	13,319	13,311	13,132	-1.34%	3.48%
Total of RAM	30,203	31,102	32,760	33,574	34,267	2.06%	13.46%
RAM % to Gross Advances	87%	89%	87%	90%	91%		
Others	4,674	3,700	4,822	3,718	3,510	-5.59%	-24.90%
CD Ratio	81%	80%	79%	79%	80%		

Financial Parameters	3 Months							6 Months	
	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q-o-Q Growth (Q2FY24 Over Q1FY24)	Y-o-Y Growth (Q2FY24 over Q2FY23)	H1FY23	H1FY24
Interest Income	996.69	1012.12	1070.08	1155.89	1209.16	4.61%	21.32%	1998.84	2365.05
Non-Interest Income	144.80	160.76	183.93	167.00	156.06	-6.55%	7.78%	284.42	323.06
Total Income	1141.49	1172.88	1254.01	1322.89	1365.22	3.20%	19.60%	2283.26	2688.11
Interest Expenses	488.14	477.85	542.80	641.81	676.43	5.39%	38.57%	966.27	1318.24
Operating Expenses	264.12	290.22	306.81	301.18	323.67	7.47%	22.55%	553.36	624.85
<i>Of which</i>									
Employee Cost	148.38	152.28	166.92	162.14	167.85	3.52%	13.12%	299.47	329.99
Other Operating Exp.	115.74	137.94	139.89	139.04	155.82	12.07%	34.63%	253.89	294.86
Total Expenditure	752.26	768.07	849.61	942.99	1000.09	6.06%	32.94%	1519.63	1943.08
Net Interest Income	508.55	534.27	527.28	514.08	532.73	3.63%	4.75%	1032.57	1046.81
Operating Profit	389.23	404.81	404.40	379.90	365.13	-3.89%	-6.19%	763.63	745.03
Provision other than tax	33.88	32.93	72.50	39.00	23.29	-40.28%	-31.26%	89.10	62.29
Taxes	93.05	92.18	78.85	79.67	68.33	-14.23%	-26.57%	178.02	148.00
Net Profit	262.30	279.70	253.05	261.23	273.51	4.70%	4.27%	496.51	534.74

(₹ in Crores)



Balance Sheet

Q2FY
2024

Liabilities						(₹ in Crores)
	As on 30.09.2022	As on 31.12.2022	As on 31.03.2023	As on 30.06.2023	As on 30.09.2023	
Capital	158.35	158.35	158.35	158.35	158.35	
Reserves and Surplus	6302.85	6582.55	6770.00	7031.23	7225.55	
Deposits	43136.65	43440.86	47766.48	47008.43	47314.32	
Borrowings	279.21	0.00	525.00	205.49	650.00	
Other Liabilities and Provisions	3647.65	3793.12	2675.54	3290.59	3782.93	
Total Liabilities	53524.71	53974.88	57895.37	57694.09	59131.15	

Assets						(₹ in Crores)
	As on 30.09.2022	As on 31.12.2022	As on 31.03.2023	As on 30.06.2023	As on 30.09.2023	
Cash and Balance with RBI	2587.36	3028.85	2102.57	2867.37	2908.89	
Balance with Bank and Money at call and short notice	427.65	351.81	1479.41	389.61	394.06	
Investments	13035.79	13466.15	14156.04	15042.28	15675.68	
Advances	34576.61	34467.49	37289.69	36955.00	37508.58	
Fixed Assets	211.76	216.57	245.65	249.78	268.89	
Other Assets	2685.54	2444.01	2622.01	2190.05	2375.05	
Total Assets	53524.71	53974.88	57895.37	57694.09	59131.15	

Network Expansion

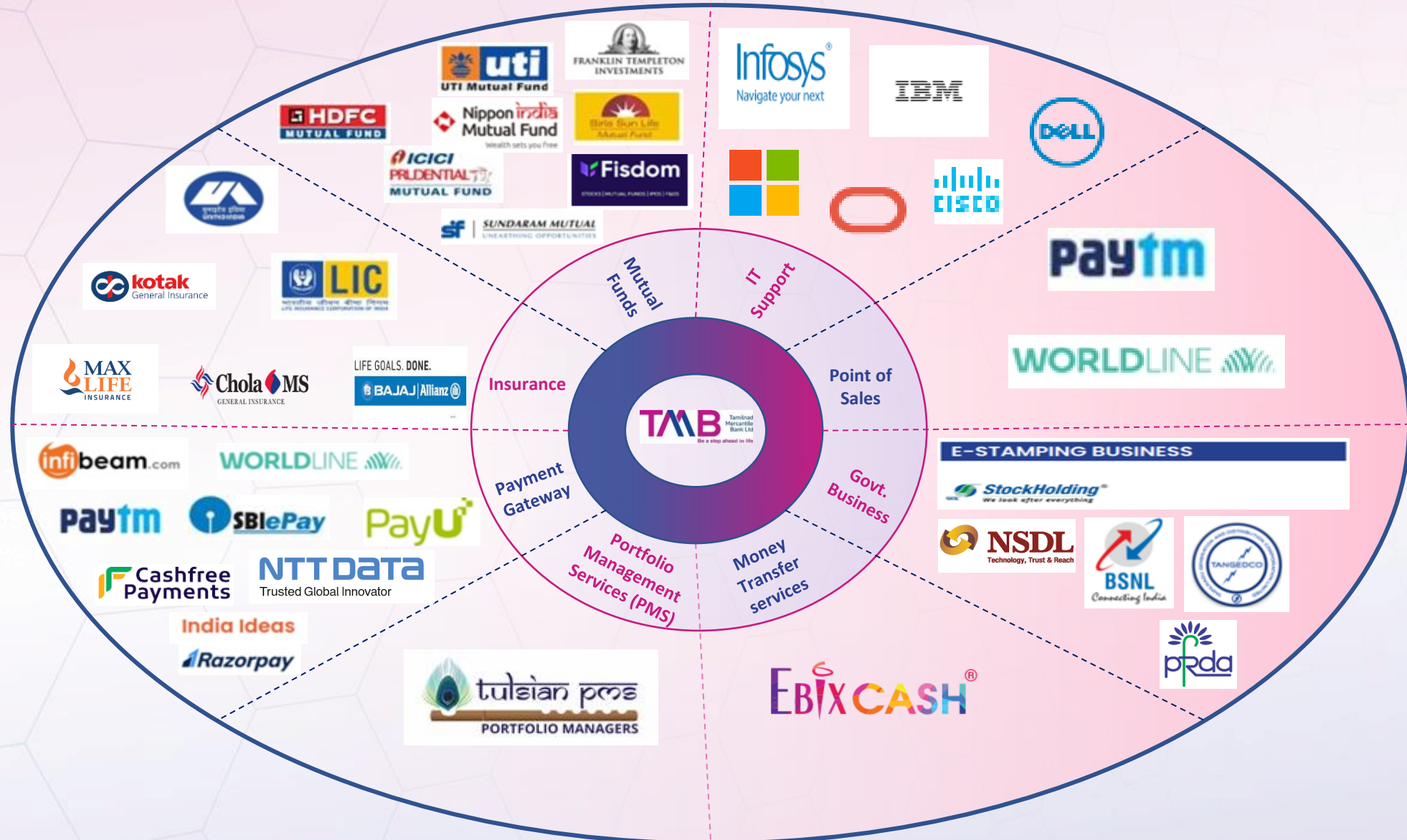
Q2FY
2024

PAN INDIA BRANCH NETWORK



Name of the State	Banking outlets			ATM (s)	CRM (s)	E-Lobby(ies)
	Branches	Business Correspondents (BCs)	Total			
TAMILNADU	396	127	523	958	312	115
ANDHRA PRADESH	28	-	28	44	10	4
MAHARASHTRA	23	-	23	28	6	2
GUJARAT	22	-	22	23	4	2
KARNATAKA	21	-	21	30	3	-
KERALA	21	2	23	24	3	1
TELANGANA	8	-	8	13	3	-
MADHYA PRADESH	3	-	3	3	-	-
RAJASTHAN	3	-	3	4	-	-
HARYANA	2	-	2	2	-	-
ASSAM	1	-	1	-	1	-
CHHATTISGARH	1	-	1	1	-	-
ORISSA	1	-	1	1	-	-
PUNJAB	1	-	1	1	-	-
UTTAR PRADESH	1	-	1	1	-	-
UTTARAKHAND	1	-	1	1	-	-
WEST BENGAL	1	-	1	1	1	1
UNION TERRITORIES (4)	7	-	7	17	4	1
Total	541	129	670	1152	347	126

Strategic Partners



Retail Deposits 62%

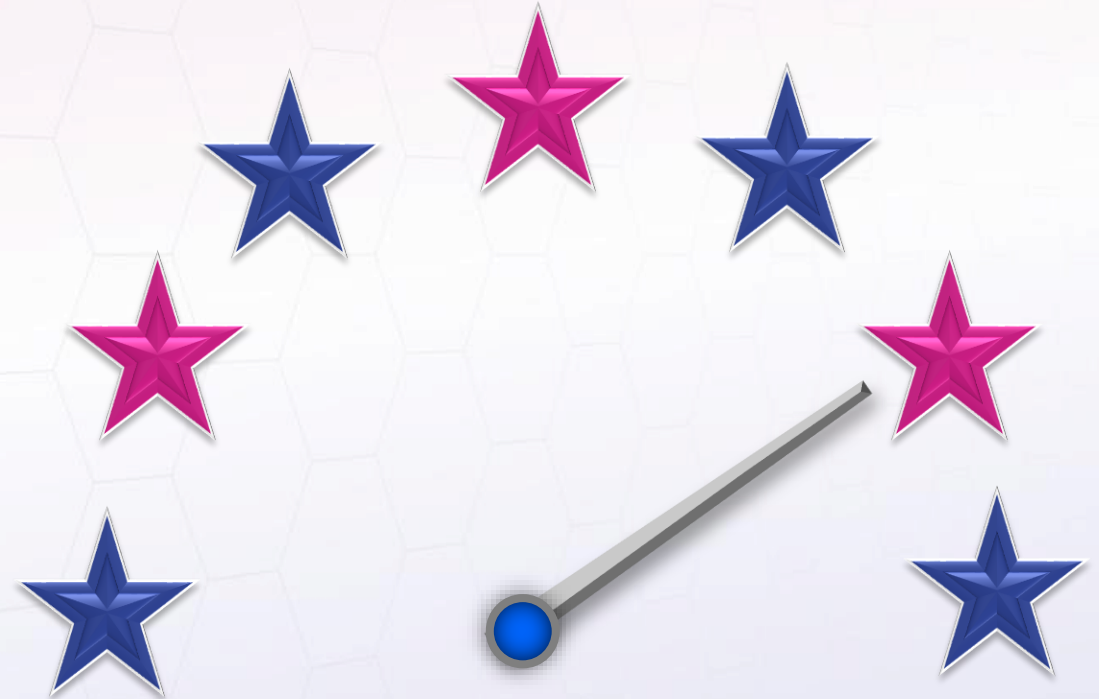
CRISIL Ratings

Fixed Deposits
(short term)

A1+

Certificate of
Deposits

A1+





The Bank has secured **“2nd Best Bank award”** under Small Bank Category in Emerging Asia Banking awards 2022-2023 conducted by Indian Chamber of Commerce (ICC), Kolkata.



Retail Term
Deposits
62%

Tamilnad Mercantile Bank Limited

No. 57, Victoria Extension Road, Thoothukudi – 628 002, Tamil Nadu, India

Investor Contact

**Mr.P.A.Krishnan,
Chief Financial Officer**

Mob: 63852 28111

E-mail: cfo@tmbank.in

**Mr.Prakash Chandra Panda,
Company Secretary & Compliance Officer**

Mob: 96595 23378

E-mail: cs@tmbank.in

Website: www.tmb.in

Thank You

Retail Term
Deposits
62%